



## Sales Development Representative

Dallas, Texas

\$20/hr

We have a great opportunity for a highly motivated **Sales Development Representative** to join our growing team! The SDRs play a critical role in the company's success by developing the top of the sales funnel.

We are seeking enthusiastic, organized self-starters who sets goals and exceeds them. Are you able to multi-task, prioritize, and manage time effectively? Are you comfortable working in a fast-paced and metrics-driven environment?

You will be researching, identifying and prospecting new clients. You will be qualifying prospects with a mixture of phone, email, and other forms of outreach. Identify key decision makers and business pain points, and articulate how Southwest Solutions Group can address. You will be partnering with our Account Executives to help fill their pipeline and develop your skills.

We're looking more for enthusiasm and a willingness to learn over specific experience. Ideally, you should have some experience selling something or providing customer support. Experience in a B2B capital equipment environment is a plus, but not necessary.

If you are interested in this great opportunity, please apply through the URL below:  
<https://www.cindexinc.com/c/765627>

### Requirements:

- Bachelor's degree in Business or related field
- Excellent communication and customer service skills
- Prior sales experience a plus

### Benefits:

We offer a competitive salary with excellent benefits which include: medical, dental, Employee Stock Ownership Plan, tuition reimbursement, paid time off, paid holidays, and much more!